



Applied  
Frameworks

# What is Sustainable SAFe®?

September, 2023

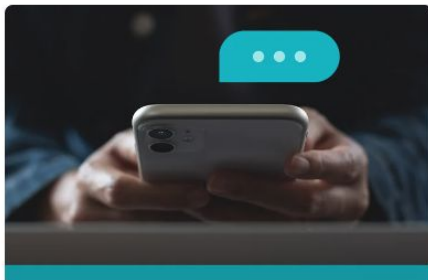




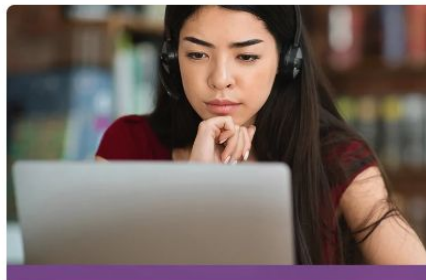
**We help companies design & build  
sustainably profitable software-enabled solutions.**



**Solution  
Profitability  
Management**



**Horizon Platform**



**Profitable Software  
Academy**



**Sustainable SAFe®**

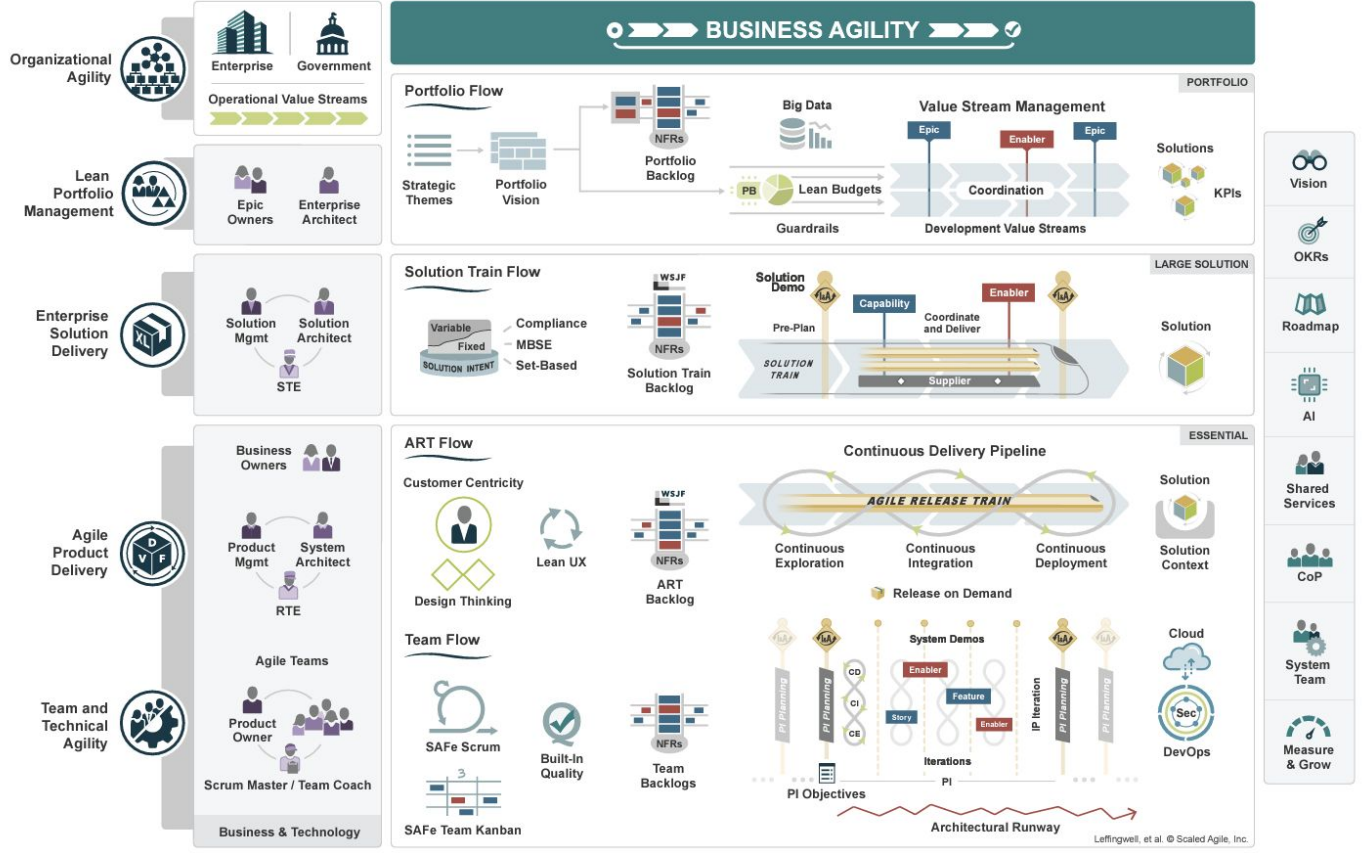
# Welcome!



**Phil Gardiner**  
Executive Consultant &  
SAFe Practice Lead  
SAFe Fellow, SPCT

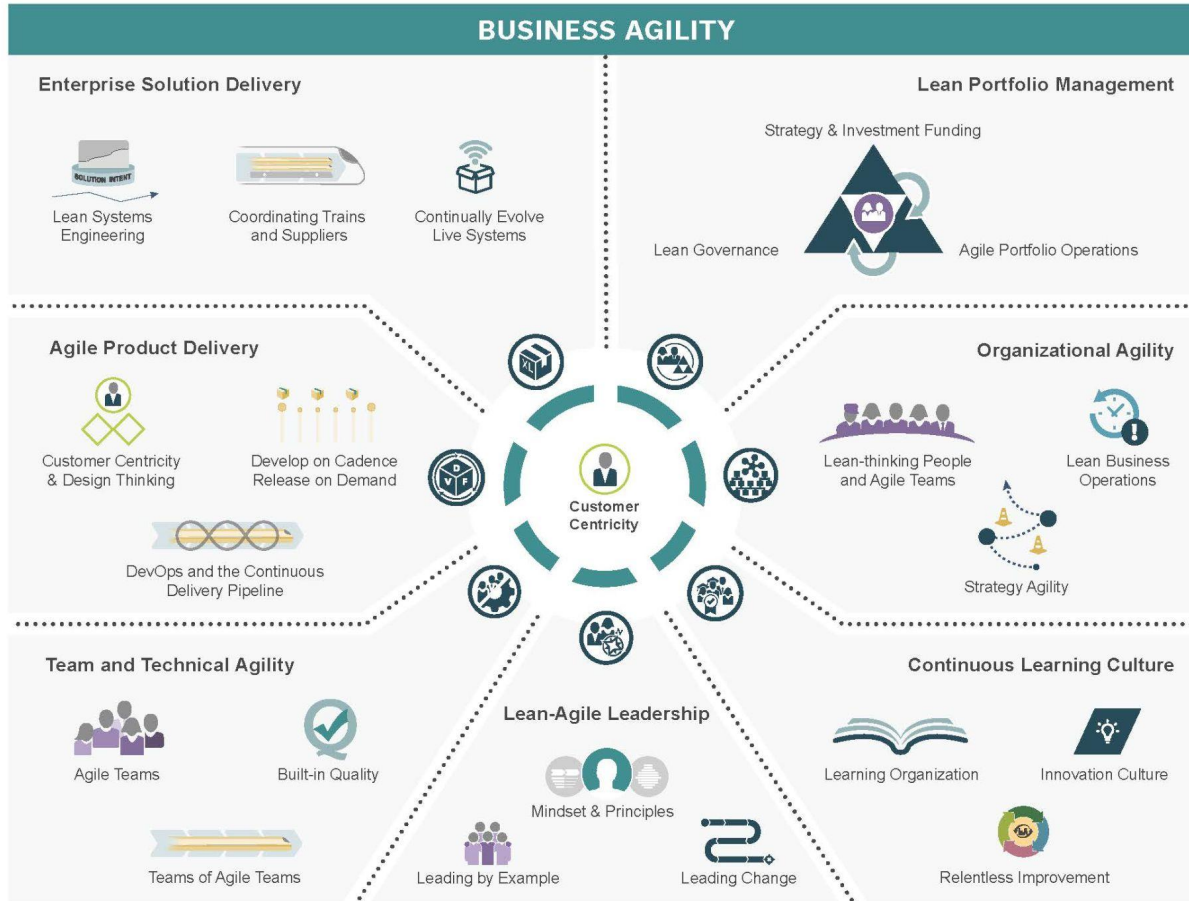


**Laura Caldie**  
SVP Sales  
SPC



- Vision
- OKRs
- Roadmap
- AI
- Shared Services
- CoP
- System Team
- Measure & Grow

Lean-Agile Leadership
Lean-Agile Mindset
Core Values
SAFe Principles
Implementation Roadmap
SPC
Continuous Learning Culture



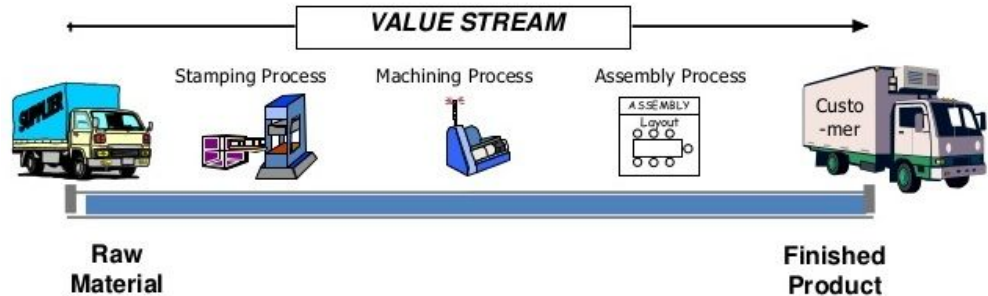


# What is a Value Stream?

A value stream is the sequence of activities that an organization undertakes to design, produce, deliver, and as needed, maintain and/or extend a product or service to a customer.

## Value Streams are everywhere!

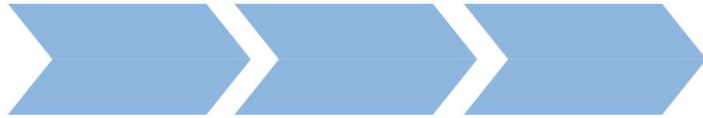
They define everything from buying milk to a new couch, upgrading the software in your car to recycling your old smartphone.





# Value Streams and SAFe®

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## Operational Value Streams

Operational Value Streams (OVS) define how a customer interacts with the enterprise. The sequence of activities involved in the value stream are commonly drawn as boxes or chevrons that capture the flow of work.

***OVS ARE USED TO MODEL VALUE***



## Development Value Streams

Development Value Streams (DVS) capture the 'behind the scenes' activities that support and/or create some or all of the solutions offered to a customer.

***DVS ARE INPUTS INTO COST MODELS***

# Operational vs. Development Value Streams

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## Operational

- Fulfillment of an order from the website to the dealership.
- Process to schedule & complete a routine maintenance.

## Development

- Design & build the powertrain.
- Design & build the Porsche Financial Services solution.







# The Virtues of Value Streams

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Mapping the sequence of steps:

1. Changes the focus on “delivering a result” to **providing value**
2. Helps identify bottlenecks and inefficiencies
3. Promotes innovation by removing or substantially improving specific steps
4. Promotes customer-centricity and Design Thinking



# Where Value Streams can be Less Valuable

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1. Failing to **quantify** value
2. Failing to **understand the value exchange** with customers
3. Failing to create a **sustainably profitable business**



Let's talk about Sustainable SAFe



# Sustainable SAFe - What is it?

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Sustainable SAFe is an approach that enables Enterprise to provide sustainably profitable software-enabled solutions to their customers with the agility, adaptability, and resiliency needed to thrive. It includes:

1. Keeping the Framework Flexible
2. Exploring and growing into new ways of working
3. Moving beyond Business vs Technology
4. Engaging Leaders throughout the Enterprise
5. Growing Product Management and LPM competencies
6. Cultivating capabilities of internal change agents and SPCs
7. Evolving from Value Streams to Profit Streams™



# Sustainable SAFe - What can you do to get it?

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1. Start SAFe Flowing from the start
2. Reinvigorate SAFe if you are not getting the benefits you expected
3. Evolve your Portfolio practices to bring LPM to the whole business



Sustainable SAFe is a  
Repeatable Pattern for Success to Support  
Sustainably Profitable Solutions



**QUESTIONS?**



# Thank you!



## Webinar Recording

<https://appliedframeworks.com/blog/webinar-spc-journey-im-an-spc-and-i-focus-on-profit>



## Register December 4 - 7

[https://appliedframeworks.com/implementing\\_safe\\_spc](https://appliedframeworks.com/implementing_safe_spc)



## Five Things I Love About SAFe 6.0

<https://appliedframeworks.com/blog/five-things-i-love-about-safe-6-0>